

# Sharpe Decisions Inc. Newsletter

March – April – May 2005

## SPRING EDITION



Spring is in the air in Canada!  
It has been a long winter, weather wise,  
and the rising temperatures are welcomed.

Sharpe Decisions Inc. has had a record breaking first quarter and we would like to thank all of our Purchase and Rental customers for their business. We appreciate the fact that you chose our products and services and will continue to provide the best service possible to all of you.

As well as performing the services mentioned above, we have been working on our software. Executive Workshop<sup>®</sup> is being updated again, due to client and in-house requirements and Democracy Workshop has had a major boost in functionality.

“Democracy Workshop”, available on a rental basis only, is used in meetings and conferences for live Elections or Constitutional type Amendments. Keypads can represent up to 10 people each, can be registered to a single demographic and then those results can be used to break-down other votes. Democracy also allows for the live nomination of up to 36 candidates for Election purposes. The vote can be repeated as many times as necessary to determine a winner, with the number of candidates being reduced as required between every vote. We used the Election piece of Democracy with Unions voting in their Executive and Bargaining Committees in 2004.

We provided “Democracy Workshop” for the Conservative Party of Canada Convention, held in Montreal with the voting on March 19, 2005. With approximately 2300 delegates using 408 keypads, Constitutional Policy was democratically voted on and after the breakdown of results against the Provinces was done, to ensure that the majority of Provinces either Passed or Failed the vote, the decision was announced. This used the Double Majority analysis available in “Democracy”. The Press reported that the **“Party’s electronic wizardry passes test”!**

We would like to thank the Conservative Party of Canada for including our technology in their Convention. We were glad to have contributed to the smooth running of the event.

### Photo of SDI & Duocom Technical Crew



Unfortunately, our Developer, Richard Penn is not in the above photo. We can not thank him enough for the work he did in developing Democracy Workshop!

### TIP!

#### Did you know that:

Rating Scales allow you to have a “Don’t Know” choice at the end of a scale so that all the participants can participate in the vote? When the Dimension is set up, type in the scale labels and make the last one, (the highest number on your scale), the “Don’t Know” or “Not applicable” choice. Then click on the check-box within the Dimension Type box which is marked “Treat Top Choice as Abstention”. This will ensure that the votes collected in the “Don’t know” are shown on the Histogram but are not used in the calculation of the Mean result. In this way the Mean only reflects how the members of the group voted who have knowledge of the subject.



### FACILITATION & TRAINING

If you are looking for a Facilitator to work with you in planning and running your meeting, please give us a call. We work with Facilitators who specialize in running all types of meetings and would happy to refer them to you.

We also can refer trainers who specialize in Risk and Control Self Assessment.

## **CONFERENCE PARTICIPATION**

We have exhibited at the following conferences this winter.

Provincial / Municipal Government Liability Conference - Toronto  
IIA GAM Conference – Orlando  
OCRI Showcase  
BCSTA / CSBA Conference - Vancouver  
Quebec City Chamber of Commerce Conference

## **CONFERENCE EXHIBITING / SPONSORING SPRING 2005**

Please come by and see us when you attend any of the conferences listed below:

Advanced Forum on Identifying, Managing & Preventing Mould Claims  
April 27<sup>th</sup> & 28<sup>th</sup> – Toronto [www.canadianinstitute.com](http://www.canadianinstitute.com)

QAI's Annual International Quality & Software Testing Conference  
May 2 – 6 – Orlando [www.qaiusa.com](http://www.qaiusa.com)

Association of School Business Officials – Alberta  
May 2 – Sherwood Park, Alberta [www.asboa.ab.ca](http://www.asboa.ab.ca)

Educational Computing Organization of Ontario  
May 5<sup>th</sup> & 6<sup>th</sup> – Mississauga, Ontario [www.ecoo.org](http://www.ecoo.org)

National Capital Quality Conference  
May 10<sup>th</sup> – Ottawa, Ontario [www.ncqc.ca](http://www.ncqc.ca)

Lac Carling  
May 15<sup>th</sup> – 17<sup>th</sup> – Saint Sauveur, QC

2005 Canadian Telecom Summit [www.gstconferences.com](http://www.gstconferences.com)  
May 30<sup>th</sup> – Toronto, Ontario

**If you have any questions about our product line or wish to make suggestions regarding functionality, please do not hesitate to contact us!**

[www.sharpedecisions.com](http://www.sharpedecisions.com)